# Housing and Economic Development: Cause or Effect?

Richard K. Green
University of Southern California
September 7, 2022

## Agenda

- Brief overview of the debate
- Where do we stand?
- What might we do?
  - Urban and rural
  - Public or private
  - Owning and renting
  - In situ or not?

## Summary of the debate

- Arku (2006) provides an excellent description.
- Many economists, including Paul Samuelson (!), argued that housing was a dead asset, and that capital was better used for manufacturing.
- From Arku: As Strassman (1970a: p. 505) observed: "Financing housing without raising productivity was throwing money into a bottomless pit." For example, Charles P. Kindleberger, a leading economist of that time, questioned the desirability of investing in housing when resources were scarce (Robinson, 1963: p. 122). Housing investment "was regarded as the classic means of slowing economic growth" (Gilbert & Gugler, 1992: p. 133) or as Drakakis-Smith (1997: p. 799) puts it, "loses out to investment in industry or industrial infrastructure".

### But there has been some reconsideration

- But Deaton and Muellbauer (1980) formalized household production—something that is difficult to do without secure housing
- A house is a factory: lots of productive stuff can happen in its presence that can't happen in its absence.



## Human capital and health





### Measurement

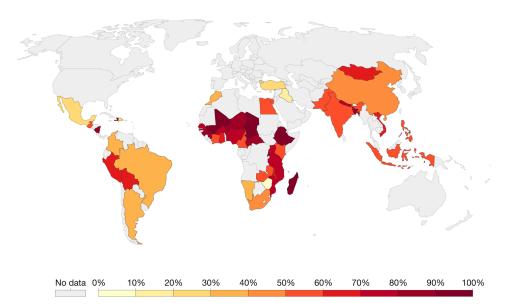
- Housing creates a service flow
- For owners, this is not easy to measure
- This means some countries do not measure it at all
- Understates housing's contribution to GDP

## Share of urban population in slums

Our World in Data

#### Share of urban population living in slums, 1990

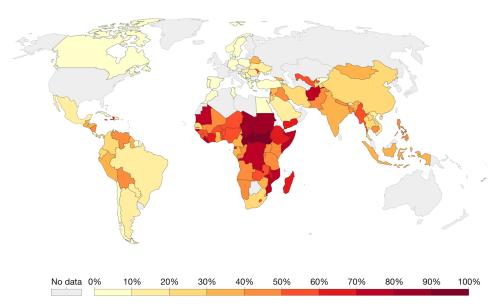
A slum household is defined as a group of individuals living under the same roof lacking one or more of the following conditions: access to improved water, access to improved sanitation, sufficient living area, and durability of housing.



#### Share of urban population living in slums, 2018

A slum household is defined as a group of individuals living under the same roof lacking one or more of the following conditions: access to improved water, access to improved sanitation, sufficient living area, and durability of housing.





Source: UN-HABITAT (via World Bank)

OurWorldInData.org/urbanization • CC BY

Source: UN-HABITAT (via World Bank)

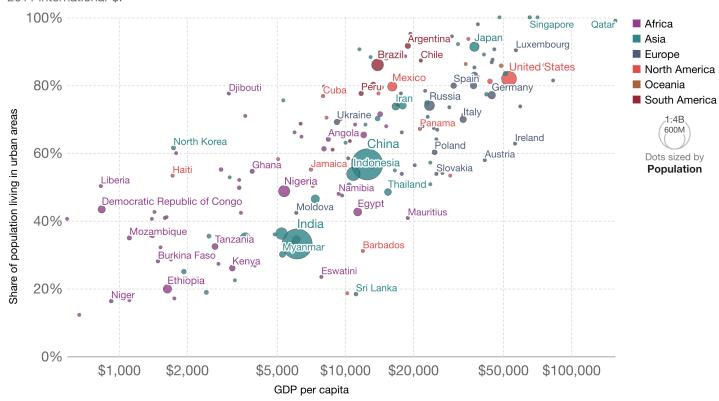
OurWorldInData.org/urbanization • CC BY

### Urban-rural

### Urban population vs. GDP per capita, 2016



Share of the total population living in urban areas versus gross domestic product (GDP) per capita, measured in 2011 international-\$.



Source: OWID based on UN World Urbanization Prospects (2018), Maddison Project Database 2020 (Bolt and van Zanden (2020)) OurWorldInData.org/urbanization • CC BY

## Lack of certainty about causal direction

Henderson (2005)

Buckley, Annez, and Spence (2008)

Peng, Chen, and Cheng (2011)

Nguyen and Nguyen (2018)

	Ln(GDP)	Ln(GDP)	Ln(GDP)
	0.83	0.82	04
Ln(urbanization)	(.01)	(.01)	(.015)
FE	N	Υ	Υ
Year Dummies	N	N	Υ
R2	0.61	0.61	0.1
Countries	164		

## Public vs private: OTOH, Vienna and Singapore





## OTOH: Sao Paulo and Guateng

### Minha Casa Minha Vida



### **South Africa Social Housing Programme**



### Public-Private

Stiphany and Ward (2019)

Sao Paulo

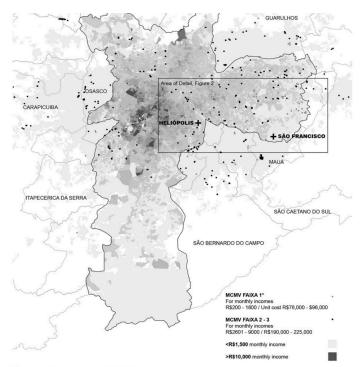


Figure 1. Distribution of MCMV projects in the Sao Paulo, case studies, and urbanised area. Source: IBGE, Brazilian Federal Ministry of Cities, Rolnik (2014).

### Charlton (2014) Johannesburg

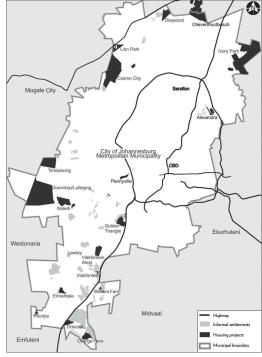
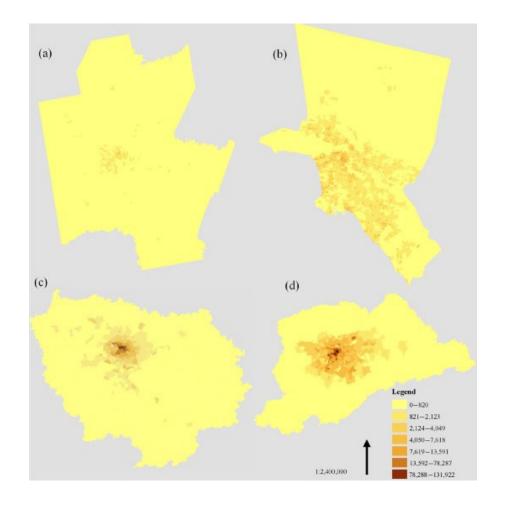


FIGURE 9.1: Low-income housing projects and informal settlements in Johannesburg, 2011 Source: Data source GDLGH (2011). Cartography by Abdul Abed

### Housing without access is a problem

- Maps from Rafael H M Pereira (2013)
- (d) is Sao Paulo
- Jobs are centrally located;
   MCMV is not
- Similar story in Johannesburg
- Resale value of houses less than construction cost



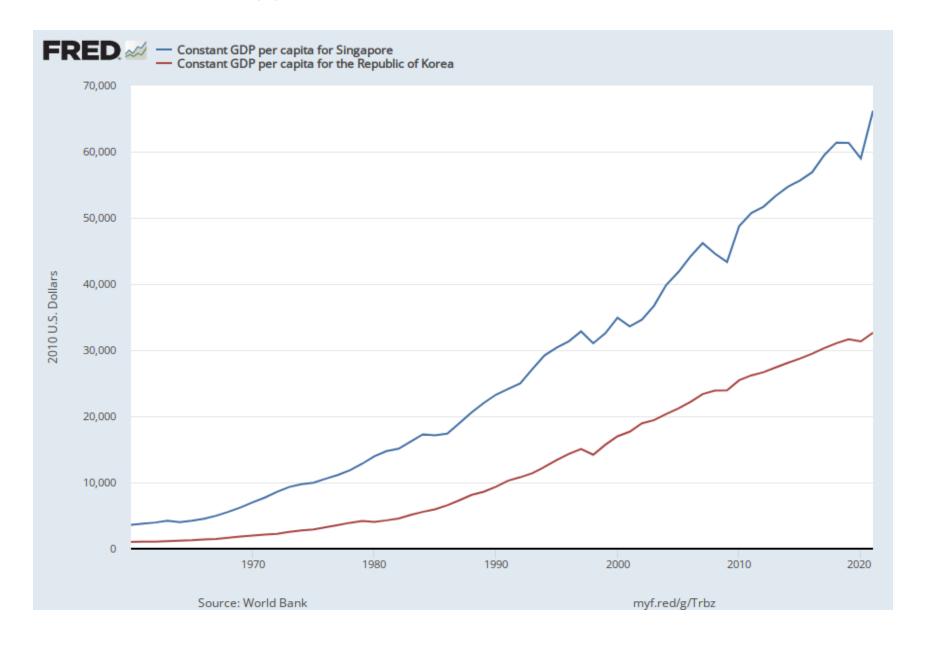
## Renting must be part of the puzzle

- UN Habitat report emphasizes the importance
- Cash Flow Affordability
- Ability to reserve savings for other kinds of investments
- An investment opportunity for the emerging middle class (two unit buildings)
- Information Benchmark
- Labor mobility

### In Situ or New Development

- Correlates to Public/Private
- Proximity to employment
- Proximity to transportation
- Consideration of "all-in" affordability

### Two Approaches, Two Good Outcomes



### Two Approaches

- South Korea
  - Human capital first
  - Then manufacturing/exports
  - Then housing

- Singapore
  - Housing starts early
  - Housing connected to savings scheme
  - Required savings provides infrastructure AND housing