



# BIOGRAPHY



## CHRIS G. APOSTOLOPOULOS

### Division President & Regional General Manager of KB Home Northern California

Chris G. Apostolopoulos is Division President and Regional General Manager of Northern California. A second generation homebuilder, Apostolopoulos started his career in the family business and brings more than 26 years of experience to his role at KB Home.

In this capacity Apostolopoulos is responsible for and oversees all of the regions operations including land acquisitions, forward planning, land development, purchasing, studio, sales, marketing, construction, customer service and finance across 28 diverse coastal and inland markets throughout Northern California and

Reno. His geographic area of responsibility includes some of the most expensive real estate markets in the country like San Francisco, San Mateo, Marin, Santa Clara, Alameda, Contra Costa counties. As well as, the traditional inland markets in Solano, Napa, Sonoma, Santa Cruz, Monterey Counties, Sacramento, Central Valley, Fresno and Reno.

Within this region, Apostolopoulos runs the companies most complex and capital intensive Division while offering an array of home styles and communities from urban condominiums, to high density townhomes to traditional single family homes; to a broad consumer base that showcases the strength of the KBnxt operational business model and Built to Order homebuyer experience.

Since joining KB Home in 1999, Apostolopoulos has held a number of leadership roles across a variety of departments including land acquisitions, forward planning, land development and operations. During his 16 year career at KB Home, Apostolopoulos and his dedicated team have earned top honors in customer satisfaction from JD Powers and Associates, the distinction of New Home Builder of the Year, as well as Top Residential Developer of the Year.

A graduate of the University of California, Davis; Apostolopoulos is a board member of the Bay Area Council, the Home Builders Association of Northern California Chairman's Council and serves on the policy advisory board of the Fisher Center for Real Estate and Urban Economics at the University of California, Berkeley.

